INTERNATIONAL BUYER INTRODUCTION | 2026

STRUCTURED INDIAN SUPPLY.

Verified Quality. Documented Export.
Strategic Sourcing & Procurement Intelligence.

SSBB EXIM™ — International Export • Sourcing • Procurement Intelligence
JSR Engineering & Consultancy Services (JSRECS), India

Connecting Global Demand with Indian Supply

Merchant Export • Strategic Sourcing • Procurement Intelligence • Export Execution

01 | CORPORATE IDENTITY

Who We Are

Corporate Identity

• JSR Engineering & Consultancy Services (JSRECS), operating international export and sourcing activities under SSBB EXIM™.

• India-based merchant exporter and strategic sourcing organisation connecting qualified Indian manufacturers, processing partners and procurement networks with international buyers.

• D-U-N-S® 755609949 | IEC AMJPM6883C | GST Registered Entity.

• APEDA Registered Exporter | Tobacco Board Registered Export Entity | FSSAI Central License.

• Structured manufacturing relationships, authorised sourcing arrangements, technical evaluation, documentation and export execution.

Positioning

• Not an open-market brokerage operation.

• Structured source access + documented export execution.

• Requirement-led sourcing rather than a fixed catalogue.

• Registered office: A/M-156, Bapat Chouraha, Sanwer Road, DDU Nagar, Indore, Madhya Pradesh – 452010.

SSBB EXIM™ — International Export • Sourcing • Procurement Intelligence
JSR Engineering & Consultancy Services (JSRECS), India

02 | HOW WE WORK

Our Procurement Philosophy

REQUIREMENT → SPECIFICATION → SOURCE → QUALIFICATION → VERIFICATION → TESTING

COMMERCIAL → CONTRACT → PAYMENT CONFIRMATION → SUPPLY → EXPORT → FEEDBACK → REPEAT

We do not approach every market with a fixed catalogue.

We identify what the international market requires and determine how India can supply it. Suitable sources may be identified and evaluated through a structured multi-source procurement process, subject to current confirmation.

SSBB EXIM™ — International Export • Sourcing • Procurement Intelligence
JSR Engineering & Consultancy Services (JSRECS), India

03 | WHAT WE CAN SOURCE & SUPPLY

Strategic Product Programs

Industrial Minerals & Metallurgy

- Quick Lime / Hard-Burnt Quick Lime
- Hydrated Lime
- Calcined Dolomite
- Silica / Quartz
- China Clay / Kaolin
- Bentonite
- Silico Manganese (SiMn)
- Ferromanganese (FeMn)
- Ferrochrome (FeCr)

Tobacco, Agro & Other Supply

- Tobacco Leaf; Jati / Motihari / Oriental variants
- Stemmed / stripped / cut / crushed tobacco
- Manufactured tobacco; bidi-grade / finished bidi
- OEM / private-label tobacco programs
- Rice and selected agro commodities
- Biodegradable raw materials: natural banana pseudostem fibre (mechanically extracted, washed, dried); banana plant sheath / fibre inputs
- Finished biodegradable products: woven baskets, storage containers, utility holders, bags, mats and home décor
- Selected processed agricultural products
- Engineered / industrial materials subject to qualification

SSBB EXIM™ — International Export • Sourcing • Procurement Intelligence
JSR Engineering & Consultancy Services (JSRECS), India

04 | PRODUCT & TECHNICAL QUALIFICATION

Buyer-Specific Specification Matching

Industrial / Metallurgical Qualification

- CaO / MgO / SiO_2 / Fe_2O_3 / LOI where relevant
- Reactivity / slaking behaviour
- Particle size / fineness
- Chemical composition and impurity limits
- Physical sizing
- Batch CoA / laboratory evidence
- Packing, quantity and shipment schedule

Activated Carbon / Special Requirements

- Coconut-shell GAC and other activated-carbon requirements may be evaluated when supported by buyer specification and qualified source.
- Typical qualification: mesh, iodine/BET, hardness, ash, moisture, bulk density, pH, packing and intended application.
- Natural banana pseudostem fibre: grade (raw extracted or cleaned/combed), fibre length, moisture, foreign matter, colour, bale weight and destination requirements.
- Finished biodegradable articles: material composition, dimensions, design, finish, packing and applicable market requirements.
- Third-party/private-label arrangements are subject to manufacturer authorization and transaction-specific documentation.
- TDS / CoA / laboratory reports / SDS where applicable.
- Independent inspection/testing through SGS, Intertek, Bureau Veritas or buyer-appointed agency where agreed.

05 | WHY BUYERS CAN EVALUATE THE SUPPLY

Verification & Quality

Verification

- Source-level and batch-level traceability can be incorporated.
- Specifications are established against the actual buyer requirement.
- Certificate of Analysis and laboratory reports can support qualification.
- Independent inspection/testing can be arranged where required.
- Packing, loading and shipment documentation are reviewed according to the transaction.

Evidence Discipline

- We do not treat a product specification as a marketing statement; we treat it as a contractual qualification parameter.
- Company-documented information is distinguished from supplier-provided or buyer-engagement evidence.
- Current capacity, price, availability, eligibility and certification remain subject to confirmation.
- Supplier discovery does not automatically constitute supplier approval.

06 | GLOBAL MARKET & PROCUREMENT ACCESS

Global Procurement & Market Access

Market Coverage

- Southeast Asia: Indonesia, Vietnam, Philippines, Thailand, Malaysia
- Middle East: UAE, Saudi Arabia, Oman, Kuwait, Qatar
- Africa: Egypt, Kenya, Tanzania, Nigeria, South Africa
- Eastern Europe: Türkiye, Romania, Bulgaria, Ukraine
- South Asia: Bangladesh, Nepal, Sri Lanka
- Market coverage represents active procurement evaluation/export capability, not guaranteed stock or orders.

Procurement Infrastructure

- GeM — Registered Seller
- UNGM — Registered Supplier, Basic
- TED — Procurement Monitoring
- Estonia RHR — Registered Supplier / Provider Account
- U.S. public procurement environment — documented registration access
- World Bank / ADB / AfDB / IDB — Procurement & Opportunity Monitoring
- SAP Business Network — Registered Supplier Network Presence
- ECGC — Exporter registration & credit-risk infrastructure
- Maersk — Commercial & Freight Onboarding

SSBB EXIM™ — International Export • Sourcing • Procurement Intelligence
JSR Engineering & Consultancy Services (JSRECS), India

07 | COMPLIANCE & EXPORT EXECUTION

Regulatory, Documentation & Trade Execution

Core Registrations

- IEC: AMJPM6883C
- D-U-N-S®: 755609949
- GST Registered Entity
- APEDA RCMC: RCMC/APEDA/18047/2025-2026
- Tobacco Board RCMC: RCMC/TOBEPC/00242/2026-2027
  Valid through 31 March 2031 | Merchant Exporter
- FSSAI Central License: 11425999000110 — valid to 22-07-2027
- Product-specific compliance evaluated transaction by transaction.

Typical Export Documentation

- Commercial Invoice
- Packing List
- Certificate of Origin
- Bill of Lading
- Certificate of Analysis
- Inspection Certificate
- Technical Data Sheet / Laboratory Reports
- Insurance and product-specific certificates where applicable
- Execution: Requirement → Qualification → Source → Verify → Price → Quote → Contract → Supply → Export → Repeat

08 | BUYER ENGAGEMENT

Start With the Requirement

Information to Submit

- Product / Technical Specification
- Required Quantity / Monthly or Annual Volume
- Destination / Port
- Delivery Timeline
- Packing Requirement
- Preferred Incoterm
- Inspection / Testing Requirement
- Payment Structure / Contract Duration
- Target Procurement Basis / Other Commercial Requirements

What We Determine

- Whether a qualified Indian source can genuinely meet the requirement.
- Technical, regulatory, supply, logistics and commercial executability.
- Whether the opportunity can progress from trial order to recurring supply.
- Supply remains subject to supplier confirmation, buyer requirements, testing and formal contractual documentation.

09 | CONTACT & CORPORATE IDENTIFICATION

SSBB EXIM™ — International Export • Sourcing • Procurement Intelligence

JSR ENGINEERING & CONSULTANCY SERVICES (JSRECS)

Business Model

- Merchant Export
- Strategic Sourcing
- Procurement Intelligence
- Export Execution
- IEC: AMJPM6883C
- D-U-N-S®: 755609949
- GST Registered Entity

Direct Contact

Atul Nilkantha Mane

A/M-156, Bapat Chouraha, Sanwer Road,
DDU Nagar, Indore, Madhya Pradesh – 452010

atul@jsrecs.com
export@jsrecs.com
+91 92021 01176
+91 9111763696
jsrecs.com

SSBB EXIM™ — International Export • Sourcing • Procurement Intelligence
JSR Engineering & Consultancy Services (JSRECS), India

One structured Indian sourcing interface for specification-led international procurement.

Public information is evidence-led; final specifications, availability, pricing, certifications, eligibility and contractual conditions remain subject to confirmation and formal documentation.